

'Business Alliance Program membership allows us to meet the people at Texas co-ops who buy insurance. That means we can build and strengthen relationships with potential and existing customers. And for The Nitsche Group, strong relationships mean success selling our products.'

Patty Brown, vice president, The Nitsche Group

To meet the ongoing business needs of our members, Texas Electric Cooperatives offers organizations such as yours the opportunity to connect with electric cooperative decision-makers through membership in the TEC Business Alliance Program.

Members of the TEC Business Alliance Program can interact face-to-face with decision-makers from electric cooperatives across Texas by attending, exhibiting or sponsoring association conferences and events throughout the year. There is no better way to showcase your products and services than at gatherings of motivated co-op industry professionals focused on specific areas such as engineering, human resources, accounting, member services and loss control.

TEC Business Alliance Program Benefits

- Exclusive opportunities to attend, sponsor and underwrite events at the TEC Annual Meeting
- Opportunities to attend all TEC conferences and participate in exhibit shows at the Loss Control, Engineering, Accounting and Information Technology conferences

- Member-discounted registration fees for all TEC conferences, workshops, webinars and Loss Control schools
- Recognition as a Business Alliance Program member at all TEC conferences, including on screen during breaks for the calendar year of membership
- Recognition in a tabbed section in the annual TEC Directory of members and on the TEC website
- Discounted advertising in the annual TEC Directory
- · Free copy of the annual TEC Directory
- Free subscriptions to Texas Co-op Power, TEC Report and TEC Loss Control Safety Watch

Membership Dues

\$700 annually per organization. Dues for the following year are payable by June 1. Benefits begin immediately.

Application Fee

\$50 application fee per organization. Lapses in membership will require new application.





Throughout the year, TEC provides a variety of networking and marketing opportunities for Business Alliance Program members. Key among them is the ability to register and attend, exhibit at or sponsor our membership conferences.

All TEC conferences tailor specific programming to meet the needs of individual groups of co-op staff. Participation in these conferences allows your organization to easily reach your target audience.

We understand that every business must make the most of its marketing budget, and our scalable marketing opportunities mean that you can participate at the level that makes the most sense for you.

Annual TEC Conferences

Directors Conference

The Directors Conference brings together co-op leaders from across the state once a year to share best practices and network. This hard-to-reach group works to develop their co-ops' roles in the community. Attendees have the opportunity to advance their board leadership certifications with pre-conference workshops.

Attendees: Directors **Length:** 2 days **Size:** 150-200

Opportunities: Sponsorship only

Loss Control Conference & Exhibit Show

The Loss Control Conference and Exhibit Show educates and informs employees on safe practices to incorporate both in and out of the workplace. Sessions typically include real-world examples of how employees can perform highly dangerous work safely. Networking opportunities include a two-day exhibit show and golf tournament for attendees.

Attendees: Operation managers, safety managers, crew supervisors, linemen/journeymen

Length: 3 days

Size: 375-450

Opportunities: Exhibit show, sponsorship

Accounting Conference & Exhibit Show

The Accounting Conference and Exhibit Show informs CFOs, accountants and financial services employees about best practices on challenging financial issues and new outlooks on complying with numerous fiscal policies, especially those impacting cooperatives.

Attendees: CFOs, senior accountants, budget managers,

accounting clerks **Length:** 2 days **Size:** 100–150

Opportunities: Exhibit show, sponsorship

Human Resources Conference

The Human Resource Conference provides a blend of learning and networking opportunities to enhance the skills of human resources employees. A typical conference agenda will include sessions on federal and state guidelines involving employees, employee engagement plans and sharing best practices.

Attendees: HR managers, HR supervisors/coordinators, administrative managers

Length: 1½ days **Size:** 40-60

Opportunities: Sponsorship

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Annual TEC Conferences continued

Administrative Professionals Conference

The Administrative Professionals Conference brings together employees who oversee a broad range of responsibilities, including management and support of the office of the CEO, handling the details of their board of directors and, in many cases, influencing buying decisions inside the co-op office.

Attendees: Executive assistants, administrative assistants,

office managers **Length:** 1½ days **Size:** 40–60

Opportunities: Sponsorship

Information Technology Conference & Exhibit Show

The Information Technology Conference and Exhibit Show includes open discussions about securing networks, new technologies updates and upcoming software innovations—all to ensure IT managers are prepared to navigate the future while dealing with today's challenges.

Attendees: IT managers, IT specialists, IT superintendents, senior consultants

Length: 2 days Size: 45-65

Opportunities: Exhibit show, sponsorship

Youth Tour

Washington, D.C.

Influenced and initiated by LBJ, the Youth Tour has been ongoing for more than 50 years with cooperatives supporting high school students by sending them to Washington D.C. on the trip of a lifetime.

Attendees: 150 high school students, sponsored in part

by their local cooperatives **Opportunities:** Sponsorship

TEC Annual Meeting

The Annual Meeting is the largest and most elaborate conference of the year. Attendees include cooperative leaders involved in strategic planning as well as day-to-day operations.

Attendees: CEOs, CFOs, CIOs, general managers,

directors

Length: 3½ days

Size: 800

Opportunities: Exhibit show (every five years),

sponsorship

Special Note: Registration restricted to co-op members and Business Alliance Program members only. Special BAP

appreciation reception.

Engineering/Materials Management/ Environmental Conferences & Exhibit Show

These three conference allow the attendees to share and learn what's new in these ever-changing industries. These are information-filled conferences with a two-day exhibit show and several networking opportunities including a golf tournament.

Attendees: Project managers, operations managers, system engineers, electrical engineers, inventory management, purchasing agents, warehouse managers, environmental engineers, compliance coordinators

Length: 3½ days **Size:** 250–300

Opportunities: Exhibit show, sponsorship

Member Services & Communications Conference

The Member Services and Communications Conference covers a broad range of member-facing topics such as social media, customer service, communications of all types and marketing and relationship building. There are several networking opportunities including a golf tournament and social outings.

Attendees: Member service managers, communication managers, customer service managers,

Length: 3½ days

Size: 100-150

Opportunities: Exhibit show, sponsorship





Membership Application

Date			
Company Name			
Contact	Title		
Address			
City	State	ZIP	
Phone	Cell		
Email	Fax		
Website			

Billing address for invoice (if different from above):

Company Name	Contact	
Address		
City	State	ZIP
Phone	Email	

Describe your organization:

Annual Membership dues: \$700

All memberships run June 1-May 31.

Texas Electric Cooperatives is a private organization, and membership in TEC's Business Alliance Program is at the discretion of the association. **Membership will automatically renew June 1 of each year.** TEC will invoice your company for membership dues annually in April (due June 1). If at any time you wish to cancel your membership, please email **bap@texas-ec.org** or call (512) 486-6211.

SIGNATURE DATE



TEC | 2023–2024 Business Alliance Program Members

ACES

4140 W. 99th St. Carmel, IN 46032 (317) 344-7000

Alamor

1620 N. I-35, Ste. 309 Carrollton, TX 75006 1-800-252-8838

Allegiant Utility Services

14319 Gregg Manor Road, Ste. 101 Manor, TX 78653 1-866-922-8522

Altec Industries

2713 Albany Drive McKinney, TX 75070 (214) 679-6264

Alterman

14703 Jones Maltsberger Road San Antonio, TX 78247 (210) 496-6888

Aluma-Form

3625 Old Getwell Road Memphis, TN 38118 (901) 566-6488

American FR & Safety

910 Industrial Blvd. Sugar Land, TX 77478 (409) 750-0543

Apogee Interactive

100 Crescent Centre Parkway, Ste. 450 Tucker, GA 30084 (678) 684-6801

Aquawolf

4500 Mercantile Plaza Drive, Ste. 300 Fort Worth, TX 76137 (720) 551-7262

Axis Power

4B Bayoubrandt Drive Beaumont, TX 77706 (409) 790-9742

Bell & McCoy Power Solutions

7210 N. Loop E. Houston, TX 77028 (979) 229-9173

Bird Electric

8787 I-20 Eastland, TX 76448 (254) 631-0567

Bolinger, Segars, Gilbert & Moss

8215 Nashville Ave. Lubbock, TX 79423 (806) 747-3806

Burns & McDonnell Engineering

100 Energy Way, Ste. 1900 Fort Worth, TX 76102 (806) 392-0383

Celeco

Blvd. Carlos Salinas de Gortar: Apodaca, N.L. 66600 Mexico

Chain Electric Company

13081/2 W. Pine St. Hattiesburg, MS 39401 (601) 545-3800

CME Wire & Cable

495 Horizon Drive, Ste. 100 Suwanee, GA 30024 (770) 623-0001

CoBank

4801 Plaza on the Lake Austin, TX 78746 (512) 330-9162

Commonwealth Associates

2700 W. Argyle St. Jackson, MI 49202 (517) 788-3000

Computer Transition Services

3223 S. Loop 289, Ste. 556 Lubbock, TX 79423 1-800-687-2874

Conexon

2001 Grand Blvd., Ste. 700 Kansas City, MO 64108 (202) 798-3884

Constellation Clearsight

1716 Lawrence Drive De Pere, WI 54115 1-800-794-9537

Cooperative Building Solutions

77 Westport Plaza, Ste. 250 St. Louis, MO 63146 (636) 561-9583

Cooperative Care Planning Services

1324 S. Beckham Ave., Ste. 243 Tyler, TX 75701 (703) 467-1450

Cooperative Home Services Program

5 Morganti Court Ridgefield, CT 06877 (305) 342-2753

Cooperative Response Center

2000 Eighth St. NW Austin, MN 55912 (507) 437-2400

Corning

800 17th St. NW Hickory, NC 28601 (512) 296-4069

Cotton Electric Services

226 N. Broadway St. Walters, OK 73572 (580) 875-4260

Cross Discipline Engineering

63 Truman Road, Ste. 100 Marshfield, MO 65706 (417) 859-4441

DCCM

1800 Post Oak Blvd., Ste. 450 Houston, TX 77056 (512) 815-4323

Denton Municipal Electric

1701-C Spencer Road Denton, TX 76205 (940) 349-7507

Digital Boundary Group

13760 Noel Road, Ste. 327 Dallas, TX 75240 1-800-747-3557

Duff & Phelps

919 Congress Ave., Ste. 1450 Austin, TX 78701 (512) 671-5510

Dykema Gossett

112 E Pecan St., Ste. 1800 San Antonio, TX 78205 (210) 554-5414

EHV Solutions

P.O. Box 271284 Flower Mound, TX 75027 (214) 770-1334

Electric Power Engineers

13001 Hwy. 71, Ste. 201 Austin, TX 78738 (512) 382-6700

Electrical Consultants

5113 Southwest Parkway, Ste. 115 Austin, TX 78735 (512) 284-9380

Elgin B. Robertson

4426 Mint Way Dallas, TX 75236 (214) 333-2341

Emerald Transformer

7850 Collin McKinney Parkway, Ste. 200 McKinney, TX 75070 1-800-908-8800

Empact Engineering

3032 Barron Road, Ste. 200 College Station, TX 77845 (979) 777-6585

Energy Reps

6080 S. Hulen St. 360, PMB 301 Fort Worth, TX 76132 (817) 378-4585

EnerVision

4170 Ashford Dunwoody Road, Ste. 550 Atlanta, GA 30319 (770) 270-7470

Entrust Solutions Group

28100 Torch Parkway, Ste. 400 Warrenville, IL 60555 (256) 698-0780

Ervin Cable Construction

450 Pryor Blvd. Sturgis, KY 42459 (270) 952-4631

ETI (Equipment Technology)

341 NW 122nd St. Oklahoma City, OK 73114 (405) 748-3841

Fyluma

3600 Lind Ave. SW, Ste. 140 Renton, WA 98057 (425) 336-5800

EZ-Spot-UR

803 25th St. N. Fargo, ND 58102 1-877-433-5733

FAPCo

P.O. Box 312040 New Braunfels, TX 78131 (830) 629-0813





Federated Rural Electric Insurance Exchange

P.O. Box 15147 Lenexa, KS 66285 1-800-356-8360

Fibrebond Corp.

1300 Davenport Drive Minden, LA 71055 (318) 377-1030

FSI

13389 Lakefront Drive Earth City, MO 63045 (314) 344-3331

Future Infrastructure, A Primoris Company

3225 Innovative Way Mesquite, TX 75149 (469) 967-9046

Gardner Metal Recycling

8410 S. Congress Ave. Austin, TX 78745 (512) 845-2303

GDS Associates

919 Congress Ave., Ste. 1110 Austin, TX 78701 (512) 494-0369

Genics

27717 Acheson Road Acheson, Alberta, Canada T7X 6B1 (780) 962-1000

Geograph Technologies

103 W Main St. Easley, SC 29640 1-800-674-4803

Greenville Electric Utility System

6000 Joe Ramsey Blvd. N. Greenville, TX 75402 (903) 453-0760

Gresham Smith

500 N. Akard St., Ste. 3210 Dallas, TX 75201 (214) 350-1500

GridLiance

111 Congress Ave., Ste. 1400 Austin, TX 78701 (512) 213-6443

Guernsey

5555 N. Grand Blvd. Oklahoma City, OK 73112 (405) 416-8316

HBI Energy Associates

5600 Bell St., Ste. 105 #181 Amarillo, TX 79109 1-800-306-9045

HDR Engineering

710 Hesters Crossing, Ste. 150 Round Rock, TX 78681 (512) 531-5961

Heart of Texas Utility Design

15349 Summit Park Drive, Ste. 102 Montgomery, TX 77356 (936) 597-7288

Hilti

133 Arbor Way Henderson, NV 89074 (303) 638-3831

HomeServe USA

601 Merritt 7, Sixth Floor Norwalk, CT 06851 (203) 952-2074

Honeywell

444 Deveraux Drive Wilmington, NC 28412 (919) 368-3724

Hubbell Power Systems

6408 Rosemary Court McKinney, TX 75071 (972) 658-7643

Irby Utilities

7125 Belton St. Fort Worth, TX 76118 1-800-776-0491

IVM Solutions

95 Lee Road 46 Auburn, AL 36830 (334) 887-1373

J J Kane Auctioneers

P.O. Box 202767 Arlington, TX 76006 (972) 937-0900

J.H. Davidson & Associates

7707 E. 111th St., Ste. 102 Tulsa, OK 74133 (918) 369-6171

Jiachi West

4730 S. Fort Apache Road, Ste. 300 Las Vegas, NV 89147 (424) 666-9731

Jones Power Products

P.O. Box 220 Wayne, OK 73095 (405) 485-2019

Juniper Networks

1133 Innovation Way Sunnyvale, CA 94089 (314) 616-3568

KCI Technologies

7205 Gilpin Way, Ste. 160 Denver, CO 80229 (919) 265-8649

Keasler Associates

2530 W. White Ave., Ste. 300 McKinney, TX 75071 (972) 439-3565

Kiewit

13119 Old Denton Road Fort Worth, TX 76117 (816) 381-0632

Lamar Technical Services

2002 Windy Terrace Cedar Park, TX 78613 (512) 996-8630

Laminated Wood Systems

1327 285th St. Seward, NE 68434 1-800-949-3526

Landis+Gyr

709 Truman Road Lantana, TX 76226 (765) 404-9517

LightSpeed Technologies

94 Winding Creek Place The Woodlands, TX 77381 (972) 839-2641

LineWise

700 Research Ave. Waco, TX 76705 (254) 757-1177

Lonestar Prestress Manufacturing

8892 Hwy. 159 E. Bellville, TX 77418 (713) 896-0994

M&S Engineering

P.O. Box 970 Spring Branch, TX 78070 (830) 228-5446

MacLean Power Systems

481 Munn Road, Ste. 300 Fort Mill, SC 29715 (803) 628-4300

Macquarie Energy LLC

500 Dallas St., Ste. 3300 Houston, TX 77002

McCord Engineering

916 Southwest Parkway E. College Station, TX 77840 (979) 764-8356

McGinnis Lochridge

1111 W. 6th St., Bldg. B, Ste. 400 Austin, TX 78703 (512) 495-6110

MDF HR Consulting

5550 Overlook Circle Winston-Salem, NC 27105 (336) 406-4075

Mears Group

5051 Westheimer Road, Ste. 1650 Houston, TX 77056 (989) 259-4658

Meridian Cooperative

100 Ashford Center N., Ste. 500 Atlanta, GA 30338 (770) 414-8400, ext. 2643

Milsoft Utility Solutions

4400 Buffalo Gap Road, Ste. 5150 Abilene, TX 79606 (325) 695-1642

MinMax Technologies

15950 Dallas Parkway Dallas, TX 75248 (972) 529-4868

Morgan Stanley, Public Finance

1585 Broadway New York, NY 10036 (212) 762-8285

Mustang CAT

12800 Northwest Freeway Houston, TX 77040 (713) 460-7293

NASCO Industries

3 NE 21st St. Washington, IN 47501 1-800-767-4288





National Information Solutions Cooperative (NISC)

One Innovation Circle Lake St. Louis, MO 63367 1-866-999-6472

National Rural Telecommunications Co-op

2121 Cooperative Way Herndon, VA 20171 (703) 787-0874

National Rural Utilities Cooperative Finance Corporation (CFC)

20701 Cooperative Way Dulles, VA 20166 (703) 709-6700

National Salvage & Service Corp.

6755 Old State Road 37 S. Bloomington, IN 47401 (812) 339-9000

NextEra Energy Marketing

700 Universe Blvd. Juno Beach, FL 33408 (561) 304-6043

Nextlink Internet and Phone

95 Parker Oaks Lane Hudson Oaks, TX 76087 (855) 698-5465

Nokia

17711 Fairhaven Sunrise Court Cypress, TX 77433 (281) 728-4417

Northeast Texas Power

P.O. Box 557 Cumby, TX 75433 (903) 994-4200

Oberlender & Associates

10421 Sanden Drive Dallas, TX 75238 (214) 729-7657

OFS Fitel

2000 Northeast Expressway Norcross, GA 30071 (770) 798-2729

ONLINE Utility Exchange

P.O. Box 1489 Winterville, NC 27858 (252) 754-1606

Osmose Utilities Services

1394 Thomaston River Road Cuero, TX 77954 (361) 550-3914

Parish and Wright

823 Congress Ave., Ste. 300 Austin, TX 78701 (512) 766-1589

Perceptive Power Infrastructure

3401 W. 132nd St. Leawood, KS 66209 (913) 953-7314

Pike Electric

P.O. Box 868, 100 Pike Way Mount Airy, NC 27030 (336) 789-2171

Power & Tel

200 Keough Drive Piperton, TN 38017 (901) 866-3064

POWER Engineering

4100 International Plaza, Ste. 320 Fort Worth, TX 76109 (817) 249-1547

Power-Equip Sales Reps

209 Camille Court Pflugerville, TX 78660 (281) 393-0300

PowerLine Hardware

7485 Fullerton St. Jacksonville, FL 32256 (904) 695-9880

PSS

2444 Baldwin Road Cleveland, OH 44104 (216) 403-0898

Purple Wave Auction

825 Levee Drive Manhattan, KS 66502 1-866-608-9283

REI Utility Services

710 Lucas Drive Athens, TX 75751 (903) 675-2227

Resiliency Consulting Services

P.O. Box 516 Blanco, TX 78606 (512) 496-5765

Scarbrough, Medlin & Associates

5700 Granite Parkway, Ste. 500 Plano, TX 75024 (214) 423-3333

Schneider Engineering

191 Menger Springs Parkway Boerne, TX 78006 (830) 249-3887

SeeKing HR

P.O. Box 201616 San Antonio, TX 78220 (210) 679-4879

Service Wire

10803 W. Lake Houston Parkway Houston, TX 77044 1-800-231-9473

SGS Engineering

401 50th St. Lubbock, TX 79404 (806) 795-6827

Shell Energy North America

1000 Main St. Houston, TX 77002 (713) 230-3522

SkyHelm Technology

8505 Technology Forest Place, Ste. 803 Spring, TX 77381 (405) 673-5591

Slingco America

130 Celtic Blvd. Tyrone, GA 30290 (888) 685-9478

Smith Industries

P.O. Box 870 Midland, TX 79702 (432) 683-9722

Southeast Power Corp.

1192 Hwy. 304 Bastrop, TX 78602 (512) 772-5050

Stanley Consultants, Inc.

6836 Austin Center Blvd., Ste. 350 Austin, TX 78731 (512) 427-3659

Sunbelt Equipment Marketing

500 Davenport Drive College Station, TX 77845 1-800-524-2591

Sunbelt Solomon Solutions

1922 S. MLK Drive Temple, TX 76504 1-800-830-0251

SynchroGrid

3704 Park Oak Drive Bryan, TX 77802 (979) 716-9406

Techline

9609 Beck Circle Austin, TX 78758 (512) 833-5401

TechServ Consulting & Training

12078 Hwy. 64 W. Tyler, TX 75704 1-800-903-8183

Terex Utilities

500 Oakwood Road Watertown, SD 57201 (605) 882-4000

Texas Meter & Device

300 S. Eighth St. Waco, TX 76701 (254) 799-0261

TextPower

27134-A Paseo Espada, Ste. 324 San Juan Capistrano, CA 92675 1-888-818-1808

The Nitsche Group

143 E. Austin St. Giddings, TX 78942 (979) 540-2293

The Okonite Company

2220 San Jacinto Blvd., Ste. 125 Denton, TX 76205 (940) 383-1967

TIREBOSS TPC International

15803 121A Ave. N.W. Edmonton, AB T5V 1B1 Canada (780) 451-4894

Titan Utility Services

P.O. Box 745 Albany, LA 70711 (985) 507-0237

TOP Engineers Plus

8191 Pittman Road Adkins, TX 78101 (210) 944-8670

Toth and Associates

1550 E. Republic Road Springfield, MO 65804 (417) 888-0645





TRC

800 Isom Road, Ste. 400 San Antonio, TX 78216 (470) 755-2424

Trend Offset Printing

2323 McDaniel Drive Carrollton, TX 75006 (972) 243-3556

TWN Communications

255 Pine Ave. N. Oldsmar, FL 34677 1-800-253-0665

TUF Industrial

12703 Stafford Road Stafford, TX 77477 (832) 731-6531

TVC Communications

800 Airport Road Annville, PA 17003 (913) 375-1107

Ulteig Engineers

12357-B Riata Trace Parkway Austin, TX 78727 1-888-858-3441

Ultimate Tool and Safety

2300 E. Arbrook Blvd. Arlington, TX 76014 (817) 246-2048

Utility Agency & Import

2417 FM 917 Mansfield, TX 76063 (615) 202-0933

Utility Restoration Services

335 Hunters Creek Drive New Braunfels, TX 78132 (919) 920-8972

Utility Sales Agents of North Texas

400 E. Royal Lane, Ste. 100 Irving, TX 75039 (972) 243-0977

Utility Structural Systems

8720 Tavenor Lane Houston, TX 77075

Valmont-Newmark

P.O. Box 640 Bellville, TX 77418 (402) 359-2201

Valquest Systems

850 N. Dorothy Drive, Ste. 510 Richardson, TX 75081 (972) 234-2954

Vantage Point

2211 Minnesota St. Mitchell, SD 57301 (605) 995-1777

VoltaGrid

409 Brookside Road Waxahachie, TX 75167 (504) 388-6508

Walker and Associates

7129 Old Hwy. 52 Welcome, NC 27374 (336) 731-5270

Wartsila North America

11710 N. Gessner Road, Ste. A Houston, TX 77064 (281) 233-6209

