

# TEC

## Business Alliance Program

**'Business Alliance Program membership allows us to meet the people at Texas co-ops who buy insurance. That means we can build and strengthen relationships with potential and existing customers. And for The Nitsche Group, strong relationships mean success selling our products.'**

Patty Brown, vice president, The Nitsche Group

To meet the ongoing business needs of our members, Texas Electric Cooperatives offers organizations such as yours the opportunity to connect with electric cooperative decision-makers through membership in the TEC Business Alliance Program.

Members of the TEC Business Alliance Program can interact face-to-face with decision-makers from electric cooperatives across Texas by attending, exhibiting or sponsoring association conferences and events throughout the year. There is no better way to showcase your products and services than at gatherings of motivated co-op industry professionals focused on specific areas such as engineering, human resources, accounting, member services and loss control.

### TEC Business Alliance Program Benefits

- Exclusive opportunities to attend, sponsor and underwrite events at the TEC Annual Meeting
- Opportunities to attend all TEC conferences and participate in exhibit shows at the Loss Control, Engineering, Accounting and Information Technology conferences

- Member-discounted registration fees for all TEC conferences, workshops, webinars and Loss Control schools
- Recognition as a Business Alliance Program member at all TEC conferences, including on screen during breaks for the calendar year of membership
- Recognition in a tabbed section in the annual TEC Directory of members and on the TEC website
- Discounted advertising in the annual TEC Directory
- Free copy of the annual TEC Directory
- Free subscriptions to *Texas Co-op Power*, *TEC Report* and *TEC Loss Control Safety Watch*

### Membership Dues

\$700 annually per organization. Dues for the following year are payable by June 1. Benefits begin immediately.

### Application Fee

\$50 application fee per organization. Lapses in membership will require new application.



**Texas Electric Cooperatives**

A Touchstone Energy® Cooperative 

For more information on the TEC Business Alliance Program, please visit [texas-ec.org](http://texas-ec.org) or contact us at (512) 486-6212 or [bap@texas-ec.org](mailto:bap@texas-ec.org).

Updated 12.18.2024



## Business Alliance Program

Throughout the year, TEC provides a variety of networking and marketing opportunities for Business Alliance Program members. Key among them is the ability to register and attend, exhibit at or sponsor our membership conferences.

All TEC conferences tailor specific programming to meet the needs of individual groups of co-op staff. Participation in these conferences allows your organization to easily reach your target audience.

We understand that every business must make the most of its marketing budget, and our scalable marketing opportunities mean that you can participate at the level that makes the most sense for you.

### Annual TEC Conferences

#### Directors Conference

The Directors Conference brings together co-op leaders from across the state once a year to share best practices and network. This hard-to-reach group works to develop their co-ops' roles in the community. Attendees have the opportunity to advance their board leadership certifications with pre-conference workshops.

**Attendees:** Directors

**Length:** 2 days

**Size:** 150-200

**Opportunities:** Sponsorship only

#### Loss Control Conference & Exhibit Show

The Loss Control Conference and Exhibit Show educates and informs employees on safe practices to incorporate both in and out of the workplace. Sessions typically include real-world examples of how employees can perform highly dangerous work safely. Networking opportunities include a two-day exhibit show and golf tournament for attendees.

**Attendees:** Operation managers, safety managers, crew supervisors, linemen/journeymen

**Length:** 3 days

**Size:** 375-450

**Opportunities:** Exhibit show, sponsorship

#### Accounting Conference & Exhibit Show

The Accounting Conference and Exhibit Show informs CFOs, accountants and financial services employees about best practices on challenging financial issues and new outlooks on complying with numerous fiscal policies, especially those impacting cooperatives.

**Attendees:** CFOs, senior accountants, budget managers, accounting clerks

**Length:** 2 days

**Size:** 100-150

**Opportunities:** Exhibit show, sponsorship

#### Human Resources Conference

The Human Resource Conference provides a blend of learning and networking opportunities to enhance the skills of human resources employees. A typical conference agenda will include sessions on federal and state guidelines involving employees, employee engagement plans and sharing best practices.

**Attendees:** HR managers, HR supervisors/coordinators, administrative managers

**Length:** 1½ days

**Size:** 40-60

**Opportunities:** Sponsorship

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## Annual TEC Conferences continued

### Administrative Professionals Conference

The Administrative Professionals Conference brings together employees who oversee a broad range of responsibilities, including management and support of the office of the CEO, handling the details of their board of directors and, in many cases, influencing buying decisions inside the co-op office.

**Attendees:** Executive assistants, administrative assistants, office managers

**Length:** 1½ days

**Size:** 40–60

**Opportunities:** Sponsorship

### Information Technology Conference & Exhibit Show

The Information Technology Conference and Exhibit Show includes open discussions about securing networks, new technologies updates and upcoming software innovations—all to ensure IT managers are prepared to navigate the future while dealing with today's challenges.

**Attendees:** IT managers, IT specialists, IT superintendents, senior consultants

**Length:** 2 days

**Size:** 45-65

**Opportunities:** Exhibit show, sponsorship

### Youth Tour

Washington, D.C.

Influenced and initiated by LBJ, the Youth Tour has been ongoing for more than 50 years with cooperatives supporting high school students by sending them to Washington D.C. on the trip of a lifetime.

**Attendees:** 150 high school students, sponsored in part by their local cooperatives

**Opportunities:** Sponsorship

### TEC Annual Meeting

The Annual Meeting is the largest and most elaborate conference of the year. Attendees include cooperative leaders involved in strategic planning as well as day-to-day operations.

**Attendees:** CEOs, CFOs, CIOs, general managers, directors

**Length:** 3½ days

**Size:** 800

**Opportunities:** Exhibit show (every five years), sponsorship

**Special Note:** Registration restricted to co-op members and Business Alliance Program members only. Special BAP appreciation reception.

### Engineering/Materials Management/Environmental Conferences & Exhibit Show

These three conference allow the attendees to share and learn what's new in these ever-changing industries. These are information-filled conferences with a two-day exhibit show and several networking opportunities including a golf tournament.

**Attendees:** Project managers, operations managers, system engineers, electrical engineers, inventory management, purchasing agents, warehouse managers, environmental engineers, compliance coordinators

**Length:** 3½ days

**Size:** 250–300

**Opportunities:** Exhibit show, sponsorship

### Member Services & Communications Conference

The Member Services and Communications Conference covers a broad range of member-facing topics such as social media, customer service, communications of all types and marketing and relationship building. There are several networking opportunities including a golf tournament and social outings.

**Attendees:** Member service managers, communication managers, customer service managers,

**Length:** 3½ days

**Size:** 100-150

**Opportunities:** Exhibit show, sponsorship



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### Membership Application

Date \_\_\_\_\_

Company Name \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone \_\_\_\_\_ Cell \_\_\_\_\_

Email \_\_\_\_\_ Fax \_\_\_\_\_

Website \_\_\_\_\_

#### Billing address for invoice (if different from above):

Company Name \_\_\_\_\_ Contact \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

#### Describe your organization:

#### Annual Membership dues: \$700

All memberships run June 1–May 31.

Texas Electric Cooperatives is a private organization, and membership in TEC’s Business Alliance Program is at the discretion of the association. **Membership will automatically renew June 1 of each year.** TEC will invoice your company for membership dues annually in April (due June 1). If at any time you wish to cancel your membership, please email [bap@texas-ec.org](mailto:bap@texas-ec.org) or call (512) 486-6211.

**SIGNATURE** \_\_\_\_\_

**DATE** \_\_\_\_\_



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## 2025–2026 Business Alliance Program Members

### ACES

4140 W. 99th St.  
Carmel, IN 46032  
(317) 344-7000

### Alamon

1620 N. I-35, Ste. 309  
Carrollton, TX 75006  
1-800-252-8838

### Allegiant Utility Services

14319 Gregg Manor Road, Ste. 101  
Manor, TX 78653  
1-866-922-8522

### Altec Industries

2713 Albany Drive  
McKinney, TX 75070  
(214) 679-6264

### Alterman

14703 Jones Maltsberger Road  
San Antonio, TX 78247  
(210) 496-6888

### Aluma-Form

3625 Old Getwell Road  
Memphis, TN 38118  
(901) 566-6488

### American FR & Safety

910 Industrial Blvd.  
Sugar Land, TX 77478  
(409) 750-0543

### Apogee Interactive

100 Crescent Centre Parkway,  
Ste. 450  
Tucker, GA 30084  
(678) 684-6801

### Aquawolf

4500 Mercantile Plaza Drive,  
Ste. 300  
Fort Worth, TX 76137  
(720) 551-7262

### Axis Power

4B Bayoubrandt Drive  
Beaumont, TX 77706  
(409) 790-9742

### Bell & McCoy Power Solutions

7210 N. Loop E.  
Houston, TX 77028  
(979) 229-9173

### BGE

102 Whitetail Run  
Bullard, TX 75757  
(903) 721-7326

### Bird Electric

8787 I-20  
Eastland, TX 76448  
(254) 631-0567

### Bolinger, Segars, Gilbert & Moss

8215 Nashville Ave.  
Lubbock, TX 79423  
(806) 747-3806

### Burns & McDonnell Engineering

100 Energy Way, Ste. 1900  
Fort Worth, TX 76102  
(806) 392-0383

### Campos EPC, LLC

1645 Greens Prairie Road, Ste. 402 A  
College Station, TX 77845  
(979) 314-9462

### Celeco

Blvd. Carlos Salinas de Gortar:  
Apodaca, N.L. 66600 Mexico

### CME Wire & Cable

495 Horizon Drive, Ste. 100  
Suwanee, GA 30024  
(770) 623-0001

### CoBank

4801 Plaza on the Lake  
Austin, TX 78746  
(512) 330-9162

### Commonwealth Associates

2700 W. Argyle St.  
Jackson, MI 49202  
(517) 788-3000

### Computer Transition Services

3223 S. Loop 289, Ste. 556  
Lubbock, TX 79423  
1-800-687-2874

### Conexon

2001 Grand Blvd., Ste. 700  
Kansas City, MO 64108  
(202) 798-3884

### Constellation ClearSight

1716 Lawrence Drive  
De Pere, WI 54115  
1-800-794-9537

### Cooperative Building Solutions

77 Westport Plaza, Ste. 250  
St. Louis, MO 63146  
(636) 561-9583

### Cooperative Care Planning Services

1324 S. Beckham Ave., Ste. 243  
Tyler, TX 75701  
(703) 467-1450

### Cooperative Response Center

2000 Eighth St. NW  
Austin, MN 55912  
(507) 437-2400

### Corning

800 17th St. NW  
Hickory, NC 28601  
(512) 296-4069

### Cotton Electric Services

226 N. Broadway St.  
Walters, OK 73572  
(580) 875-4260

### Cross Discipline Engineering

63 Truman Road, Ste. 100  
Marshfield, MO 65706  
(417) 859-4441

### DCCM

1800 Post Oak Blvd., Ste. 450  
Houston, TX 77056  
(512) 815-4323

### Denton Municipal Electric

1701-C Spencer Road  
Denton, TX 76205  
(940) 349-7507

### Digital Boundary Group

13760 Noel Road, Ste. 327  
Dallas, TX 75240  
1-800-747-3557

### Dykema Gossett

112 E. Pecan St., Ste. 1800  
San Antonio, TX 78205  
(210) 554-5414

### EHV Solutions

P.O. Box 271284  
Flower Mound, TX 75027  
(214) 770-1334

### Electric Power Engineers

13001 Hwy. 71, Ste. 201  
Austin, TX 78738  
(512) 382-6700

### Electrical Consultants

5113 Southwest Parkway, Ste. 115  
Austin, TX 78735  
(512) 284-9380

### Elgin B. Robertson

4426 Mint Way  
Dallas, TX 75236  
(214) 333-2341

### Emerald Transformer

7850 Collin McKinney Parkway,  
Ste. 200  
McKinney, TX 75070  
1-800-908-8800

### Empact Engineering

3032 Barron Road, Ste. 200  
College Station, TX 77845  
(979) 777-6585

### Energy Reps

6080 S. Hulen St. 360, PMB 301  
Fort Worth, TX 76132  
(817) 378-4585

### EnerVision

4170 Ashford Dunwoody Road,  
Ste. 550  
Atlanta, GA 30319  
(770) 270-7470

### Entrust Solutions Group

28100 Torch Parkway, Ste. 400  
Warrenville, IL 60555  
(256) 698-0780

### EOSE

3920 Park Avenue  
Edison, NJ 08820  
(732) 225-8400

### Ervin Cable Construction

450 Pryor Blvd.  
Sturgis, KY 42459  
(270) 952-4631

### ETI (Equipment Technology)

341 NW 122nd St.  
Oklahoma City, OK 73114  
(405) 748-3841

### Evluma

3600 Lind Ave. SW, Ste. 140  
Renton, WA 98057  
(425) 336-5800

### EZ-Spot-UR

803 25th St. N.  
 Fargo, ND 58102  
1-877-433-5733

### FAPCO

P.O. Box 312040  
New Braunfels, TX 78131  
(830) 629-0813

### Federated Rural Electric Insurance Exchange

P.O. Box 15147  
Lenexa, KS 66285  
1-800-356-8360



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## 2025–2026 Business Alliance Program Members

**Fibrebond Corp.**

1300 Davenport Drive  
Minden, LA 71055  
(318) 377-1030

**FSI**

13389 Lakefront Drive  
Earth City, MO 63045  
(314) 344-3331

**Gardner Metal Recycling**

8410 S. Congress Ave.  
Austin, TX 78745  
(512) 845-2303

**GDS Associates**

919 Congress Ave., Ste. 1110  
Austin, TX 78701  
(512) 494-0369

**Genics**

27717 Acheson Road  
Acheson, Alberta, Canada T7X 6B1  
(780) 962-1000

**Geograph Technologies**

103 W. Main St.  
Easley, SC 29640  
1-800-674-4803

**Gresham Smith**

500 N. Akard St., Ste. 3210  
Dallas, TX 75201  
(214) 350-1500

**GridLiance**

111 Congress Ave., Ste. 1400  
Austin, TX 78701  
(512) 213-6443

**Guernsey**

5555 N. Grand Blvd.  
Oklahoma City, OK 73112  
(405) 416-8316

**Halff**

1201 N. Bowser Road  
Richardson, TX 75081  
(214) 346-6200

**HBI Energy Associates**

5600 Bell St., Ste. 105 #181  
Amarillo, TX 79109  
1-800-306-9045

**Heart of Texas Utility Design**

15349 Summit Park Drive, Ste. 102  
Montgomery, TX 77356  
(936) 597-7288

**Honeywell**

444 Deveraux Drive  
Wilmington, NC 28412  
(919) 368-3724

**Hubbell Power Systems**

6408 Rosemary Court  
McKinney, TX 75071  
(972) 658-7643

**Irby Utilities**

7125 Belton St.  
Fort Worth, TX 76118  
1-800-776-0491

**IVM Solutions**

95 Lee Road 46  
Auburn, AL 36830  
(334) 887-1373

**J J Kane Auctioneers**

P.O. Box 202767  
Arlington, TX 76006  
(972) 937-0900

**J.H. Davidson & Associates**

7707 E. 111th St., Ste. 102  
Tulsa, OK 74133  
(918) 369-6171

**Jones Power Products**

P.O. Box 220  
Wayne, OK 73095  
(405) 485-2019

**KCI Technologies**

7205 Gilpin Way, Ste. 160  
Denver, CO 80229  
(919) 265-8649

**Keasler Associates**

2530 W. White Ave., Ste. 300  
McKinney, TX 75071  
(972) 439-3565

**Kiewit**

13119 Old Denton Road  
Fort Worth, TX 76117  
(816) 381-0632

**Lamar Technical Services**

2002 Windy Terrace  
Cedar Park, TX 78613  
(512) 996-8630

**Landis+Gyr**

709 Truman Road  
Lantana, TX 76226  
(765) 404-9517

**Laidos Engineering**

14945 Grissom Ave.  
Aledo, TX 76008  
(682) 402-7134

**LineWise**

700 Research Ave.  
Waco, TX 76705  
(254) 757-1177

**Lonestar Prestress Manufacturing**

8892 Hwy. 159 E.  
Bellville, TX 77418  
(713) 896-0994

**M&S Engineering**

P.O. Box 970  
Spring Branch, TX 78070  
(830) 228-5446

**Macquarie Energy LLC**

500 Dallas St., Ste. 3300  
Houston, TX 77002

**MAN Energy Solutions**

1758 Twinwood Parkway  
Brookshire, TX 77423  
(713) 780-4200

**McCord Engineering**

916 Southwest Parkway E.  
College Station, TX 77840  
(979) 764-8356

**McGinnis Lochridge**

1111 W. 6th St., Bldg. B, Ste. 400  
Austin, TX 78703  
(512) 495-6110

**Meridian Cooperative**

100 Ashford Center N., Ste. 500  
Atlanta, GA 30338  
(770) 414-8400, ext. 2643

**Milsoft Utility Solutions**

4400 Buffalo Gap Road, Ste. 5150  
Abilene, TX 79606  
(325) 695-1642

**MinMax Technologies**

15950 Dallas Parkway  
Dallas, TX 75248  
(972) 529-4868

**Morgan Stanley, Public Finance**

1585 Broadway  
New York, NY 10036  
(212) 762-8285

**Mustang CAT**

12800 Northwest Freeway  
Houston, TX 77040  
(713) 460-7293

**NASCO Industries**

3 NE 21st St.  
Washington, IN 47501  
1-800-767-4288

**National Information Solutions Cooperative (NISC)**

One Innovation Circle  
Lake St. Louis, MO 63367  
1-866-999-6472

**National Rural Telecommunications Co-op**

2121 Cooperative Way  
Herndon, VA 20171  
(703) 787-0874

**National Rural Utilities Cooperative Finance Corporation (CFC)**

20701 Cooperative Way  
Dulles, VA 20166  
(703) 709-6700

**NextEra Energy Marketing**

700 Universe Blvd.  
Juno Beach, FL 33408  
(561) 304-6043

**Northeast Texas Power**

P.O. Box 557  
Cumby, TX 75433  
(903) 994-4200

**Oberlender & Associates**

10421 Sanden Drive  
Dallas, TX 75238  
(214) 729-7657

**OFS Fitel**

2000 Northeast Expressway  
Norcross, GA 30071  
(770) 798-2729  
ONLINE Utility Exchange

**P.O. Box 1489**

Winterville, NC 27858  
(252) 754-1606

**Osmose Utilities Services**

1394 Thomaston River Road  
Cuero, TX 77954  
(361) 550-3914

**Parish and Wright**

823 Congress Ave., Ste. 300  
Austin, TX 78701  
(512) 766-1589

**Perceptive Power Infrastructure**

3401 W. 132nd St.  
Leawood, KS 66209  
(913) 953-7314



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### **Pike Electric**

P.O. Box 868, 100 Pike Way  
Mount Airy, NC 27030  
(336) 789-2171

### **POWER Engineering**

4100 International Plaza, Ste. 320  
Fort Worth, TX 76109  
(817) 249-1547

### **Power-Equip Sales Reps**

209 Camille Court  
Pflugerville, TX 78660  
(281) 393-0300

### **PowerLine Hardware**

7485 Fullerton St.  
Jacksonville, FL 32256  
(904) 695-9880

### **PSS**

2444 Baldwin Road  
Cleveland, OH 44104  
(216) 403-0898

### **Purple Wave Auction**

825 Levee Drive  
Manhattan, KS 66502  
1-866-608-9283

### **REI Utility Services**

710 Lucas Drive  
Athens, TX 75751  
(903) 675-2227

### **Resiliency Consulting Services**

P.O. Box 516  
Blanco, TX 78606  
(512) 496-5765

### **SEnergy**

191 Menger Springs Parkway  
Boerne, TX 78006  
(830) 249-3887

### **SeeKing HR**

P.O. Box 201616  
San Antonio, TX 78220  
(210) 679-4879

### **Service Wire**

10803 W. Lake Houston Parkway  
Houston, TX 77044  
1-800-231-9473

### **SGS Engineering**

401 50th St.  
Lubbock, TX 79404  
(806) 795-6827

### **SkyHelm Technology**

8505 Technology Forest Place,  
Ste. 803  
Spring, TX 77381  
(405) 673-5591

### **Slingco America**

130 Celtic Blvd.  
Tyrone, GA 30290  
(888) 685-9478

### **Southeast Power Corp.**

1192 Hwy. 304  
Bastrop, TX 78602  
(512) 772-5050

### **Stanley Consultants, Inc.**

6836 Austin Center Blvd., Ste. 350  
Austin, TX 78731  
(512) 427-3659

### **Sunbelt Equipment Marketing**

500 Davenport Drive  
College Station, TX 77845  
1-800-524-2591

### **Sunbelt Solomon Solutions**

1922 S. MLK Drive  
Temple, TX 76504  
1-800-830-0251

### **Techline**

9609 Beck Circle  
Austin, TX 78758  
(512) 833-5401

### **TechServ Consulting & Training**

12078 Hwy. 64 W.  
Tyler, TX 75704  
1-800-903-8183

### **Terex Utilities**

500 Oakwood Road  
Watertown, SD 57201  
(605) 882-4000

### **Texas Meter & Device**

300 S. Eighth St.  
Waco, TX 76701  
(254) 799-0261

### **TextPower**

27134-A Paseo Espada, Ste. 324  
San Juan Capistrano, CA 92675  
1-888-818-1808

### **The Nitsche Group**

143 E. Austin St.  
Giddings, TX 78942  
(979) 540-2293

### **TIREBOSS TPC International**

15803 121A Ave. NW  
Edmonton, AB T5V 1B1  
Canada  
(780) 451-4894

### **Titan Utility Services**

P.O. Box 745  
Albany, LA 70711  
(985) 507-0237

### **Today's Power**

7300 Industry Drive  
North Little Rock, AR 72117  
(501) 438-0031

### **TOP Engineers Plus**

8191 Pittman Road  
Adkins, TX 78101  
(210) 944-8670

### **Toth and Associates**

1550 E. Republic Road  
Springfield, MO 65804  
(417) 888-0645

### **TUF Industrial**

12703 Stafford Road  
Stafford, TX 77477  
(832) 731-6531

### **TVC Communications**

800 Airport Road  
Annville, PA 17003  
(913) 375-1107

### **TWN Communications**

255 Pine Ave. N.  
Oldsmar, FL 34677  
1-800-253-0665

### **Ulteig Engineers**

12357-B Riata Trace Parkway  
Austin, TX 78727  
1-888-858-3441

### **Ultimate Tool and Safety**

2300 E. Arbrook Blvd.  
Arlington, TX 76014  
(817) 246-2048

### **Utility Agency & Import**

2417 FM 917  
Mansfield, TX 76063  
(615) 202-0933

### **Utility Sales Agents of North Texas**

400 E. Royal Lane, Ste. 100  
Irving, TX 75039  
(972) 243-0977

### **Valmont-Newmark**

P.O. Box 640  
Bellville, TX 77418  
(402) 359-2201

### **Valquest Systems**

850 N. Dorothy Drive, Ste. 510  
Richardson, TX 75081  
(972) 234-2954

### **Vantage Point**

2211 Minnesota St.  
Mitchell, SD 57301  
(605) 995-1777

### **Walker and Associates**

7129 Old Hwy. 52  
Welcome, NC 27374  
(336) 731-5270



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