



Business Alliance Program

"The TEC Business Alliance Program provides us valuable visibility among co-op employees across Texas. Through exhibit and sponsorship opportunities at various TEC conferences throughout the year, I am able to build meaningful relationships with both new and long-standing customers."

—Guy Gray, Vantage Point

To meet the ongoing business needs of our members, Texas Electric Cooperatives offers organizations such as yours the opportunity to connect with electric cooperative decision-makers through membership in the TEC Business Alliance Program.

Members of the TEC Business Alliance Program can interact face-to-face with decision-makers from electric cooperatives across Texas by attending, exhibiting or sponsoring association conferences and events throughout the year. There is no better way to showcase your products and services than at gatherings of motivated co-op industry professionals focused on specific areas such as engineering, human resources, accounting, member services and loss control.

TEC Business Alliance Program Benefits

- Exclusive opportunities to attend, sponsor and underwrite events at the TEC Annual Meeting
- Opportunities to attend all TEC conferences and participate in exhibit shows at the Loss Control, Engineering, and Information Technology conferences.

- Member-discounted registration fees for all TEC conferences, workshops, webinars and Loss Control schools
- Recognition as a Business Alliance Program member at all TEC conferences, including on screen during breaks for the calendar year of membership
- Recognition in a tabbed section in the annual TEC Directory of members and on the TEC website
- Discounted advertising in the annual TEC Directory
- Free copy of the annual TEC Directory
- Free subscriptions to Texas Co-op Power, TEC Report and TEC Loss Control Safety Watch

Membership Dues

\$700 annually per organization. Dues for the following year are payable by June 1. Benefits begin immediately.

Application Fee

\$50 application fee per organization. Lapses in membership will require new application.



For more information on the TEC Business Alliance Program, please visit texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025

Throughout the year, TEC provides a variety of networking and marketing opportunities for Business Alliance Program members. Key among them is the ability to register and attend, exhibit at or sponsor our membership conferences.

All TEC conferences tailor specific programming to meet the needs of individual groups of co-op staff. Participation in these conferences allows your organization to easily reach your target audience.

We understand that every business must make the most of its marketing budget, and our scalable marketing opportunities mean that you can participate at the level that makes the most sense for you.

Annual TEC Conferences

Loss Control Conference & Exhibit Show

The Loss Control Conference and Exhibit Show educates and informs employees on safe practices to incorporate both in and out of the workplace. Sessions typically include real-world examples of how employees can perform highly dangerous work safely. Networking opportunities include an exhibit show and golf tournament for attendees.

Attendees: Operation managers, safety managers, crew supervisors, linemen/journeymen

Length: 3 days in March

Size: 375–450

Opportunities: Exhibit show, sponsorship

Accounting Conference

The Accounting Conference informs CFOs, accountants and financial services employees about best practices on challenging financial issues and new outlooks on complying with numerous fiscal policies, especially those impacting cooperatives.

Attendees: CFOs, senior accountants, budget managers, accounting clerks

Length: 2 days in April

Size: 100–150

Opportunities: Vendor showcase, sponsorship

Human Resources Conference

The Human Resource Conference provides a blend of learning and networking opportunities to enhance the skills of human resources employees. A typical conference agenda will include sessions on federal and state guidelines involving employees, employee engagement plans and sharing best practices.

Attendees: HR managers, HR supervisors/coordinators, administrative managers

Length: 1½ days in May

Size: 40–60

Opportunities: Sponsorship

Administrative Professionals Conference

The Administrative Professionals Conference brings together employees who oversee a broad range of responsibilities, including management and support of the office of the CEO, handling the details of their board of directors and, in many cases, influencing buying decisions inside the co-op office.

Attendees: Executive assistants, administrative assistants, office managers

Length: 1½ days in May

Size: 40–60

Opportunities: Sponsorship

CONTINUED ON NEXT PAGE

Annual TEC Conferences continued

Information Technology Conference & Exhibit Show

The Information Technology Conference and Exhibit Show includes open discussions about securing networks, new technologies updates and upcoming software innovations—all to ensure IT managers are prepared to navigate the future while dealing with today's challenges.

Attendees: IT managers, IT specialists, IT superintendents, senior consultants

Length: 2 days in June

Size: 45–65

Opportunities: Exhibit show, sponsorship

Youth Tour

Washington, D.C.

Influenced and initiated by LBJ, the Youth Tour has been ongoing for more than 50 years with cooperatives supporting high school students by sending them to Washington D.C. on the trip of a lifetime.

Attendees: 150 high school students, sponsored in part by their local cooperatives

Opportunities: Sponsorship

TEC Annual Meeting

The Annual Meeting is the largest and most elaborate conference of the year. Attendees include cooperative leaders involved in strategic planning as well as day-to-day operations.

Attendees: CEOs, CFOs, CIOs, general managers, directors

Length: 3½ days in August

Size: 800

Opportunities: Exhibit show (every five years), sponsorship

Special Note: Registration restricted to co-op members and Business Alliance Program members only. Special BAP appreciation reception.

Engineering/Materials Management/Environmental Conferences & Exhibit Show

These three conference allow the attendees to share and learn what's new in these ever-changing industries. These are information-filled conferences with a two-day exhibit show and several networking opportunities including a golf tournament.

Attendees: Project managers, operations managers, system engineers, electrical engineers, inventory management, purchasing agents, warehouse managers, environmental engineers, compliance coordinators

Length: 3½ days in September

Size: 250–300

Opportunities: Exhibit show, sponsorship

Member Services & Communications Conference

The Member Services and Communications Conference covers a broad range of member-facing topics such as social media, customer service, communications of all types and marketing and relationship building. There are several networking opportunities including a golf tournament and social outings.

Attendees: Member service managers, communication managers, customer service managers,

Length: 3½ days in October

Size: 100–150

Opportunities: Vendor showcase, sponsorship

Membership Application

Date		
Company Name		
Contact	Title	
Address		
City	State	ZIP
Phone	Cell	
Email	Fax	
Website		

Billing address for invoice (if different from above):

Company Name	Contact	
Address		
City	State	ZIP
Phone	Email	

Describe your organization:

Annual Membership dues: \$700

All memberships run June 1–May 31.

Texas Electric Cooperatives is a private organization, and membership in TEC's Business Alliance Program is at the discretion of the association. **Membership will automatically renew June 1 of each year.** TEC will invoice your company for membership dues annually in April (due June 1). If at any time you wish to cancel your membership, please email bap@texas-ec.org or call (512) 486-6211.

SIGNATURE _____ **DATE** _____



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2025–2026 Business Alliance Program Members

A&A Texas Capital 1700 Enterprise Drive Crockett, TX 75835 (346) 276-6988	CoBank 6340 S. Fiddlers Green Circle Greenwood Village, CO 80111-4951 (303) 793-2160	DewEze Mfg. 151 E. U.S. Highway 160 Harper, KS 67058 (940) 531-2063	Ervin Cable Construction 450 Pryor Blvd. Sturgis, KY 42459 (270) 952-4631
ACES 4140 W. 99th St. Carmel, IN 46032-7731 (317) 344-7000	Commonwealth Associates 245 W. Michigan Ave. Jackson, MI 49201 (678) 223-7033	Digital Boundary Group 4226 Raney Crescent London, Ontario N6L1C3 800-747-3557	Evluma 3600 Lind Ave. SW., Ste. 140 Renton, WA 98057-4934 (425) 336-5800
Alamon 315 W. Idaho St. Kalispell, MT 59901 800-252-8838	Computer Transition Services 3223 S. Loop 289, Ste. 556 Lubbock, TX 79423 (806) 793-8961	Domino Highvoltage Supply 8001 Cedar Pond Drive Humble, TX 77396 (346) 559-0059	EZ-Spot-UR 803 25th St. N. Fargo, ND 58102 877-433-5733
Altec Industries 1704 Canyon Way New Braunfels, TX 78132 (214) 679-6264	Control Panels USA 16310 Bratton Lane, Ste. 100 Austin, TX 78728 (512) 852-8280	Dykema Gossett 112 E. Pecan St., Ste. 1800 San Antonio, TX 78205 (210) 554-5260	Fapco P.O. Box 312040 New Braunfels, TX 78131-2040 (830) 629-0813
Altermar 3354 FM 471 Castroville, TX 78009 (210) 584-2200	Cooperative Building Solutions (CBS) 77 Westport Plaza, Ste. 250 St. Louis, MO 63146 (636) 561-9583	EHV Solutions 12281 County Road 191 Knoxville, AL 35469 (903) 263-8854	Federated Rural Electric Insurance Exchange 11875 W. 85th St. Lenexa, KS 66214 800-356-8360
American FR & Safety 910 Industrial Blvd., Ste. B Sugarland, TX 77478 (409) 750-0543	Cooperative Response Center (CRC) 2000 Eighth St. NW. Austin, MN 55912 (507) 437-2400	Electric Power Engineers 13001 W. Highway 71, Ste. G100 Austin, TX 78738 (512) 382-6700	Fibrebond 1300 Davenport Drive Minden, LA 71055 (318) 377-1030
Axpo US 575 Fifth Ave., Ste. 2801 New York, NY 10017-2422 (281) 814-3885	Core Displays 1083 Brooks Industrial Road Shelbyville, KY 40065 (817) 946-3078	Electrical Consultants 3521 Gabel Road Billings, MT 59102 (406) 259-9933	Fitch Ratings 300 W. 57th St. New York, NY 10019 (212) 908-0664
Big Sky Aerial Solutions 3 Boardman Lane Austin, TX 78746 (406) 499-2310	Cotton Electric Services 127 W. Colorado Walters, OK 73572 (580) 875-4217	Elgin B. Robertson 4426 Mint Way Dallas, TX 75236 (214) 333-2341	FR Girls of Texas P.O. Box 929 Van, TX 75790 (903) 963-7410
Bolinger, Segars, Gilbert, & Moss 8215 Nashville Ave. Lubbock, TX 79423 (806) 747-3806	Cross Discipline Engineering 63 Truman Road, Ste. 100 Marshfield, MO 65706 (417) 859-4441	EMPACT Engineering 3032 Barro Road, Ste. 200 College Station, TX 77845 (979) 777-6585	FSI - Foam Supplies, Inc 13389 Lakefront Drive Earth City, MO 63045 (314) 344-3331
Campos EPC 1645 Greens Prairie Road, Ste. 402 College Station, TX 77845 (979) 777-7795	CrowderGulf 5629 Commerce Blvd. E. Mobile, AL 36619 (646) 872-1548	Energy Reps 2336 SE Ocean Blvd., Ste. 70 Stuart, FL 34996 (772) 285-7183	Fullmark Energy 600 W. Fulton St. Ste. 510 Chicago, IL 60661 (617) 610-3679
Center Phase Energy 6100 S. Bryant Ave. Oklahoma City, OK 73149-7000 (405) 777-9138	DCCM 1800 Post Oak Blvd., Ste. 450 Houston, TX 77056 (208) 850-7001	Enervision 4170 Ashford Dunwoody Road #550 Atlanta, GA 30319 (678) 510-2929	Gardner Metal Recycling 9701 U.S. Highway 290 Austin, TX 78724 (512) 845-2303
Chain Electric 1308 W. Pine St. Hattiesburg, MS 39401 (601) 545-3800	Denton Municipal Electric 901-A Texas St. Denton, TX 76201 (940) 349-7575	ENTRUST Solutions Group 28100 Torch Parkway, Ste. 400 Warrenville, IL 60555 (470) 890-5417	GDS Associates 919 Congress Ave., Ste. 1110 Austin, TX 78701 (512) 494-0369



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Genics 27717 Acheson Road Acheson, Alberta T7X6B1 (780) 962-1000	Jones Power Products P.O. Box 220 Wayne, OK 73095 (405) 485-2019	Milsoft Utility Solutions 4400 Buffalo Gap Road, Ste. 5150 Abilene, TX 79606 (325) 695-1642	ONLINE Utility Exchange P.O. Box 1489 Winterville, NC 27858 (252) 754-0605
GEOGRAPH Technologies 103 W. Main St. Easley, SC 29640 800-674-4803	KCI Technologies 936 Ridgebrook Road Sparks Glencoe, MD 21152 (410) 891-1763	MinMax Technologies 5050 Quorum Drive, Ste. 700 Dallas, TX 75254 (972) 529-4868	Osmose Utilities Services 1394 Thomaston River Road Cuero, TX 77954 (361) 550-3914
Gresham Smith 500 N. Akard St., Ste. 3210 Dallas, TX 75201 (214) 350-1500	Keasler Associates 2530 W. White Ave., #300 McKinney, TX 75071 (972) 439-3565	Mustang Machinery Company 12800 NW Freeway Houston, TX 77040 (713) 460-7293	Overstory 444 Somerville Ave. Somerville, MA 02143 (504) 355-1198
Gridco 4000 Eagle Point Corporate Drive, Ste. 250 Birmingham, AL 35242 (770) 598-4674	Kiewit 208 Denton St. E., Argyle, TX 76226 (816) 381-0632	NASCO Industries 1200 Abernathy Road Atlanta, GA 30328 (812) 254-7393	Pike Electric 100 Pike Way Mount Airy, NC 27030 (336) 789-2171
Guernsey 5555 N. Grand Blvd. Oklahoma City, OK 73112 (405) 416-8316	KVP Energy Services 1828 NW Avenue F Andrews, TX 79714 (432) 523-9816	National Band & Tag 721 York St. Newport, KY 41071 (859) 261-6000	Pioneer Utility Resources 5625 NE Elam Young Parkway, Ste. 100 Hillsboro, OR 97124-6422 (256) 996-9810
Halff Associates 5113 Southwest Parkway, Ste. 140 Austin, TX 78735 (737) 270-8700	Lamar Technical Services 2002 Windy Terrace Cedar Park, TX 78613 (512) 996-8630	National Information Solutions Cooperative (NISC) 3201 Nygren Drive Mandan, ND 58554 (701) 667-6739	POWER Engineers 4100 International Plaza, Ste. 320 Fort Worth, TX 76109 (817) 249-1547
HBI Energy Associates 5600 Bell St., Ste. 105, #181 Amarillo, TX 79109 (210) 622-7016	Leidos Engineering 14945 Grissom Ave. Aledo, TX 76008 (682) 402-7134	National Rural Telecommunications Co-op (NRTC) 2121 Cooperative Way Herndon, VA 20171 (703) 787-0874	Power Grid Professionals 6501 Aaron Aronov Drive Fairfield, AL 35064 (256) 600-5940
HDR Engineering 4401 West Gate Blvd., Ste. 400 Austin, TX 78745 (512) 912-5100	Lonestar Prestress Mfg. 8892 Highway 159 E. Bellville, TX 77418 (713) 896-0994	National Rural Utilities Cooperative Finance Corporation (CFC) 20701 Cooperative Way, Ste. 600 Dulles, VA 20166 (703) 467-1744	Power-Equip Sales Reps 209 Camille Court Pflugerville, TX 78660 888-770-2911
Heart of Texas Utility Design P.O. Box 847 Montgomery, TX 77356 (936) 597-7288	M&S Engineering P.O. Box 970 Spring Branch, TX 78070 (830) 228-5446	Nextcom 12204 40th St. SE. Calgary, AB T2Z4K6 800-909-6290	REI Utility Services 710 Lucas Drive Athens, TX 75751 (903) 675-2227
Honeywell 112 Glenwood Court San Antonio, TX 78210 (210) 524-5806	McCord Engineering 916 Southwest Parkway College Station, TX 77840 (979) 764-8356	Northeast Texas Power P.O. Box 559 Cumby, TX 75433 (903) 994-4200	Resiliency Consulting Services P.O. Box 516 Blanco, TX 78606 (512) 496-5765
Hubbell Power Systems- New Braunfels 6408 Rosemary Court McKinney, TX 75071 (972) 658-7643	McGinnis Lochridge 1111 W. Sixth St., Bldg. B, Ste. 400 Austin, TX 78703 (512) 495-6110	Oberlender & Associates 10421 Sanden Drive Dallas, TX 75238 (214) 343-1946	Scoville Risk Partners 101 Carnegie Center, Ste 100 Princeton, NJ 08540 (860) 550-1991
J.J. Kane Auctioneers 33 Inverness Center Parkway Birmingham, AL 35242 (215) 257-3616	Meridian Cooperative (SEDC) 100 Ashford Center N., Ste. 500 Atlanta, GA 30338 (678) 906-2370	OfS Fitel 2000 NE Expressway Norcross, GA 30071 (770) 798-2729	SE Energy 191 Menger Springs Parkway Boerne, TX 78006 (830) 249-3887



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SeeKing HR
P.O. Box 201616
San Antonio, TX 78220
(210) 679-4879

SGS Engineering
401 50th St.
Lubbock, TX 79404
(806) 795-6827

SkyHelm Technology
1 E. Sheridan Ave., Ste. 600
Oklahoma City, OK 73104
(405) 673-5591

Slingco America
3100 Jonquil Drive SE.
Smyrna, GA 30080
888-685-9478

Southeast Power Corporation
1192 Highway 304
Bastrop, TX 78602
(512) 772-5050

Southwire
8560 Majestic Lake Drive
Montgomery, TX 77316
(936) 900-2181

Stanley Consultants
6836 Austin Center Blvd., Ste. 350
Austin, TX 78731
(512) 427-3600

Sunbelt Equipment Marketing
500 Davenport Drive
College Station, TX 77845-8421
800-524-2591

Techline
9609 Beck Circle
Austin, TX 78758
(512) 833-5401

Tempest Energy
800 Winward Drive, Ste. C
Convington, LA 70433
(504) 615-0886

Tenaska Power Services Co.
300 E. John Carpenter Freeway,
Ste. 1100
Irving, TX 75062
(817) 303-1870

Texas Meter & Device
5866 N. State Highway 6
Waco, TX 76712
(254) 799-0261

The Okonite Company
2220 San Jacinto Blvd., Ste. 125
Denton, TX 76205
(940) 383-1967

Threaded Fasteners
3200 Crichton St.
Mobile, AL 36607
(251) 459-6213

TIREBOSS TPC International
15803 - 121A Ave.
Edmonton, Alberta T5V 1B1
(780) 451-4894

Titan Utility Services
14146 Highway 1064
Tickfaw, LA 70466
(985) 507-0237

TOP Engineers Plus
8191 Pittman Road
Adkins, TX 78101
(210) 844-0129

Toth and Associates
1550 E. Republic Road
Springfield, MO 65804
(417) 888-0645

TUF Industrial
12703 Stafford Road
Stafford, TX 77477
(832) 731-6531

Ulteig Engineers
3350 38th Ave. S.
Fargo, ND 58104
(701) 873-5762

Utility Agency & Import
2417 FM 917
Mansfield, TX 76063
(615) 202-0933

Utility Sales Agents of North Texas
400 E. Royal Lane, Bldg 3, Ste. 100
Irving, TX 75039
(972) 243-0977

Valmont-Newmark
P.O. Box 640
Bellville, TX 77418
(409) 359-2201

Valquest Systems
850 N. Dorothy Drive, Ste. 510
Richardson, TX 75081
(972) 234-2954

Vantage Point Solutions
2211 Minnesota St.
Mitchell, SD 57301
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