

TEC

Business Alliance Program

“The TEC Business Alliance Program provides us valuable visibility among co-op employees across Texas. Through exhibit and sponsorship opportunities at various TEC conferences throughout the year, I am able to build meaningful relationships with both new and long-standing customers.”

—Guy Gray, Vantage Point

To meet the ongoing business needs of our members, Texas Electric Cooperatives offers organizations such as yours the opportunity to connect with electric cooperative decision-makers through membership in the TEC Business Alliance Program.

Members of the TEC Business Alliance Program can interact face-to-face with decision-makers from electric cooperatives across Texas by attending, exhibiting or sponsoring association conferences and events throughout the year. There is no better way to showcase your products and services than at gatherings of motivated co-op industry professionals focused on specific areas such as engineering, human resources, accounting, member services and loss control.

TEC Business Alliance Program Benefits

- Exclusive opportunities to attend, sponsor and underwrite events at the TEC Annual Meeting
- Opportunities to attend all TEC conferences and participate in exhibit shows at the Loss Control, Engineering, and Information Technology conferences.

- Member-discounted registration fees for all TEC conferences, workshops, webinars and Loss Control schools
- Recognition as a Business Alliance Program member at all TEC conferences, including on screen during breaks for the calendar year of membership
- Recognition in a tabbed section in the annual TEC Directory of members and on the TEC website
- Discounted advertising in the annual TEC Directory
- Free copy of the annual TEC Directory
- Free subscriptions to Texas Co-op Power, TEC Report and TEC Loss Control Safety Watch

Membership Dues

\$700 annually per organization. Dues for the following year are payable by June 1. Benefits begin immediately.

Application Fee

\$50 application fee per organization. Lapses in membership will require new application.



Texas Electric Cooperatives

A Touchstone Energy® Cooperative

For more information on the TEC Business Alliance Program, please visit texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025

TEC | Business Alliance Program

Throughout the year, TEC provides a variety of networking and marketing opportunities for Business Alliance Program members. Key among them is the ability to register and attend, exhibit at or sponsor our membership conferences.

All TEC conferences tailor specific programming to meet the needs of individual groups of co-op staff. Participation in these conferences allows your organization to easily reach your target audience.

We understand that every business must make the most of its marketing budget, and our scalable marketing opportunities mean that you can participate at the level that makes the most sense for you.

Annual TEC Conferences

Loss Control Conference & Exhibit Show

The Loss Control Conference and Exhibit Show educates and informs employees on safe practices to incorporate both in and out of the workplace. Sessions typically include real-world examples of how employees can perform highly dangerous work safely. Networking opportunities include an exhibit show and golf tournament for attendees.

Attendees: Operation managers, safety managers, crew supervisors, linemen/journeymen

Length: 3 days in March

Size: 375–450

Opportunities: Exhibit show, sponsorship

Accounting Conference

The Accounting Conference informs CFOs, accountants and financial services employees about best practices on challenging financial issues and new outlooks on complying with numerous fiscal policies, especially those impacting cooperatives.

Attendees: CFOs, senior accountants, budget managers, accounting clerks

Length: 2 days in April

Size: 100–150

Opportunities: Vendor showcase, sponsorship

Human Resources Conference

The Human Resource Conference provides a blend of learning and networking opportunities to enhance the skills of human resources employees. A typical conference agenda will include sessions on federal and state guidelines involving employees, employee engagement plans and sharing best practices.

Attendees: HR managers, HR supervisors/coordinators, administrative managers

Length: 1½ days in May

Size: 40–60

Opportunities: Sponsorship

Administrative Professionals Conference

The Administrative Professionals Conference brings together employees who oversee a broad range of responsibilities, including management and support of the office of the CEO, handling the details of their board of directors and, in many cases, influencing buying decisions inside the co-op office.

Attendees: Executive assistants, administrative assistants, office managers

Length: 1½ days in May

Size: 40–60

Opportunities: Sponsorship

CONTINUED ON NEXT PAGE



For more information on the TEC Business Alliance Program, please visit texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025



Annual TEC Conferences continued

Information Technology Conference & Exhibit Show

The Information Technology Conference and Exhibit Show includes open discussions about securing networks, new technologies updates and upcoming software innovations—all to ensure IT managers are prepared to navigate the future while dealing with today's challenges.

Attendees: IT managers, IT specialists, IT superintendents, senior consultants

Length: 2 days in June

Size: 45–65

Opportunities: Exhibit show, sponsorship

Youth Tour

Washington, D.C.

Influenced and initiated by LBJ, the Youth Tour has been ongoing for more than 50 years with cooperatives supporting high school students by sending them to Washington D.C. on the trip of a lifetime.

Attendees: 150 high school students, sponsored in part by their local cooperatives

Opportunities: Sponsorship

TEC Annual Meeting

The Annual Meeting is the largest and most elaborate conference of the year. Attendees include cooperative leaders involved in strategic planning as well as day-to-day operations.

Attendees: CEOs, CFOs, CIOs, general managers, directors

Length: 3½ days in August

Size: 800

Opportunities: Exhibit show (every five years), sponsorship

Special Note: Registration restricted to co-op members and Business Alliance Program members only. Special BAP appreciation reception.

Engineering/Materials Management/Environmental Conferences & Exhibit Show

These three conference allow the attendees to share and learn what's new in these ever-changing industries. These are information-filled conferences with a two-day exhibit show and several networking opportunities including a golf tournament.

Attendees: Project managers, operations managers, system engineers, electrical engineers, inventory management, purchasing agents, warehouse managers, environmental engineers, compliance coordinators

Length: 3½ days in September

Size: 250–300

Opportunities: Exhibit show, sponsorship

Member Services & Communications Conference

The Member Services and Communications Conference covers a broad range of member-facing topics such as social media, customer service, communications of all types and marketing and relationship building. There are several networking opportunities including a golf tournament and social outings.

Attendees: Member service managers, communication managers, customer service managers,

Length: 3½ days in October

Size: 100–150

Opportunities: Vendor showcase, sponsorship



Texas Electric Cooperatives

A Touchstone Energy® Cooperative

For more information on the TEC Business Alliance Program, please visit texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025

Membership Application

Date		
Company Name		
Contact	Title	
Address		
City	State	ZIP
Phone	Cell	
Email	Fax	
Website		

Billing address for invoice (if different from above):

Company Name	Contact	
Address		
City	State	ZIP
Phone	Email	

Describe your organization:

Annual Membership dues: \$700

All memberships run June 1–May 31.

Texas Electric Cooperatives is a private organization, and membership in TEC's Business Alliance Program is at the discretion of the association. **Membership will automatically renew June 1 of each year.** TEC will invoice your company for membership dues annually in April (due June 1). If at any time you wish to cancel your membership, please email bap@texas-ec.org or call (512) 486-6211.

SIGNATURE

DATE



Texas Electric Cooperatives

A Touchstone Energy® Cooperative

For more information on the TEC Business Alliance Program, please visit texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025



2025–2026 Business Alliance Program Members

A&A Texas Capital

1700 Enterprise Drive
Crockett, TX 75835
(346) 276-6988

ACES

4140 W. 99th St.
Carmel, IN 46032-7731
(317) 344-7000

Alamon

315 W. Idaho St.
Kalispell, MT 59901
800-252-8838

Altec Industries

1704 Canyon Way
New Braunfels, TX 78132
(214) 679-6264

Alterman

3354 FM 471
Castroville, TX 78009
(210) 584-2200

American FR & Safety

910 Industrial Blvd., Ste. B
Sugarland, TX 77478
(409) 750-0543

Axpo US

575 Fifth Ave., Ste. 2801
New York, NY 10017-2422
(281) 814-3885

Big Sky Aerial Solutions

3 Boardman Lane
Austin, TX 78746
(406) 499-2310

Bolinger, Segars, Gilbert, & Moss

8215 Nashville Ave.
Lubbock, TX 79423
(806) 747-3806

Campos EPC

1645 Greens Prairie Road, Ste. 402
College Station, TX 77845
(979) 777-7795

Center Phase Energy

6100 S. Bryant Ave.
Oklahoma City, OK 73149-7000
(405) 777-9138

Chain Electric

1308 W. Pine St.
Hattiesburg, MS 39401
(601) 545-3800

CoBank

6340 S. Fiddlers Green Circle
Greenwood Village, CO 80111-4951
(303) 793-2160

Commonwealth Associates

245 W. Michigan Ave.
Jackson, MI 49201
(678) 223-7033

Computer Transition Services

3223 S. Loop 289, Ste. 556
Lubbock, TX 79423
(806) 793-8961

Control Panels USA

16310 Bratton Lane, Ste. 100
Austin, TX 78728
(512) 852-8280

Cooperative Building Solutions (CBS)

77 Westport Plaza, Ste. 250
St. Louis, MO 63146
(636) 561-9583

Cooperative Response Center (CRC)

2000 Eighth St. NW.
Austin, MN 55912
(507) 437-2400

Core Displays

1083 Brooks Industrial Road
Shelbyville, KY 40065
(817) 946-3078

Cotton Electric Services

127 W. Colorado
Walters, OK 73572
(580) 875-4217

Cross Discipline Engineering

63 Truman Road, Ste. 100
Marshfield, MO 65706
(417) 859-4441

CrowderGulf

5629 Commerce Blvd. E.
Mobile, AL 36619
(646) 872-1548

DCCM

1800 Post Oak Blvd., Ste. 450
Houston, TX 77056
(208) 850-7001

Denton Municipal Electric

901-A Texas St.
Denton, TX 76201
(940) 349-7575

DewEze Mfg.

151 E. U.S. Highway 160
Harper, KS 67058
(940) 531-2063

Digital Boundary Group

4226 Raney Crescent
London, Ontario N6L1C3
800-747-3557

Domino Highvoltage Supply

8001 Cedar Pond Drive
Humble, TX 77396
(346) 559-0059

Dykema Gossett

112 E. Pecan St., Ste. 1800
San Antonio, TX 78205
(210) 554-5260

EHV Solutions

12281 County Road 191
Knoxville, AL 35469
(903) 263-8854

Electric Power Engineers

13001 W. Highway 71, Ste. G100
Austin, TX 78738
(512) 382-6700

Electrical Consultants

3521 Gabel Road
Billings, MT 59102
(406) 259-9933

Elgin B. Robertson

4426 Mint Way
Dallas, TX 75236
(214) 333-2341

EMPACT Engineering

3032 Barro Road, Ste. 200
College Station, TX 77845
(979) 777-6585

Energy Reps

2336 SE Ocean Blvd., Ste. 70
Stuart, FL 34996
(772) 285-7183

Enervision

4170 Ashford Dunwoody Road #550
Atlanta, GA 30319
(678) 510-2929

ENTRUST Solutions Group

28100 Torch Parkway, Ste. 400
Warrenville, IL 60555
(470) 890-5417

Ervin Cable Construction

450 Pryor Blvd.
Sturgis, KY 42459
(270) 952-4631

Evluma

3600 Lind Ave. SW., Ste. 140
Renton, WA 98057-4934
(425) 336-5800

EZ-Spot-UR

803 25th St. N.
Fargo, ND 58102
877-433-5733

Fapco

P.O. Box 312040
New Braunfels, TX 78131-2040
(830) 629-0813

Federated Rural Electric Insurance Exchange

11875 W. 85th St.
Lenexa, KS 66214
800-356-8360

Fibrebond

1300 Davenport Drive
Minden, LA 71055
(318) 377-1030

Fitch Ratings

300 W. 57th St.
New York, NY 10019
(212) 908-0664

FR Girls of Texas

P.O. Box 929
Van, TX 75790
(903) 963-7410

FSI - Foam Supplies, Inc

13389 Lakefront Drive
Earth City, MO 63045
(314) 344-3331

Fullmark Energy

600 W. Fulton St. Ste. 510
Chicago, IL 60661
(617) 610-3679

Gardner Metal Recycling

9701 U.S. Highway 290
Austin, TX 78724
(512) 845-2303

GDS Associates

919 Congress Ave., Ste. 1110
Austin, TX 78701
(512) 494-0369



Texas Electric Cooperatives

A Touchstone Energy® Cooperative

For more information on the TEC Business Alliance Program, please visit texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025



2025–2026 Business Alliance Program Members

Genics

27717 Acheson Road
Acheson, Alberta T7X6B1
(780) 962-1000

GEOGRAPH Technologies

103 W. Main St.
Easley, SC 29640
800-674-4803

Gresham Smith

500 N. Akard St., Ste. 3210
Dallas, TX 75201
(214) 350-1500

Gridco

4000 Eagle Point Corporate Drive,
Ste. 250
Birmingham, AL 35242
(770) 598-4674

Guernsey

5555 N. Grand Blvd.
Oklahoma City, OK 73112
(405) 416-8316

Halff Associates

5113 Southwest Parkway, Ste. 140
Austin, TX 78735
(737) 270-8700

HBI Energy Associates

5600 Bell St., Ste. 105, #181
Amarillo, TX 79109
(210) 622-7016

HDR Engineering

4401 West Gate Blvd., Ste. 400
Austin, TX 78745
(512) 912-5100

Heart of Texas Utility Design

P.O. Box 847
Montgomery, TX 77356
(936) 597-7288

Honeywell

112 Glenwood Court
San Antonio, TX 78210
(210) 524-5806

Hubbell Power Systems-

New Braunfels
6408 Rosemary Court
McKinney, TX 75071
(972) 658-7643

J.J. Kane Auctioneers

33 Inverness Center Parkway
Birmingham, AL 35242
(215) 257-3616

Jones Power Products

P.O. Box 220
Wayne, OK 73095
(405) 485-2019

KCI Technologies

936 Ridgebrook Road
Sparks Glenco, MD 21152
(410) 891-1763

Keasler Associates

2530 W. White Ave., #300
McKinney, TX 75071
(972) 439-3565

Kiewit

208 Denton St. E.,
Argyle, TX 76226
(816) 381-0632

KVP Energy Services

1828 NW Avenue F
Andrews, TX 79714
(432) 523-9816

Lamar Technical Services

2002 Windy Terrace
Cedar Park, TX 78613
(512) 996-8630

Leidos Engineering

14945 Grissom Ave.
Aledo, TX 76008
(682) 402-7134

Lonestar Prestress Mfg.

8892 Highway 159 E.
Bellville, TX 77418
(713) 896-0994

M&S Engineering

P.O. Box 970
Spring Branch, TX 78070
(830) 228-5446

McCord Engineering

916 Southwest Parkway
College Station, TX 77840
(979) 764-8356

McGinnis Lochridge

1111 W. Sixth St., Bldg. B, Ste. 400
Austin, TX 78703
(512) 495-6110

Meridian Cooperative (SEDC)

100 Ashford Center N., Ste. 500
Atlanta, GA 30338
(678) 906-2370

Milsoft Utility Solutions

4400 Buffalo Gap Road, Ste. 5150
Abilene, TX 79606
(325) 695-1642

MinMax Technologies

5050 Quorum Drive, Ste. 700
Dallas, TX 75254
(972) 529-4868

Mustang Machinery Company

12800 NW Freeway
Houston, TX 77040
(713) 460-7293

NASCO Industries

1200 Abernathy Road
Atlanta, GA 30328
(812) 254-7393

National Band & Tag

721 York St.
Newport, KY 41071
(859) 261-6000

National Information Solutions

Cooperative (NISC)
3201 Nygren Drive
Mandan, ND 58554
(701) 667-6739

National Rural Telecommunications

Co-op (NRTC)
2121 Cooperative Way
Herndon, VA 20171
(703) 787-0874

National Rural Utilities Cooperative

Finance Corporation (CFC)
20701 Cooperative Way, Ste. 600
Dulles, VA 20166
(703) 467-1744

Nextcom

12204 40th St. SE.
Calgary, AB T2Z4K6
800-909-6290

Northeast Texas Power

P.O. Box 559
Cumby, TX 75433
(903) 994-4200

Oberlender & Associates

10421 Sanden Drive
Dallas, TX 75238
(214) 343-1946

OFS Fitel

2000 NE Expressway
Norcross, GA 30071
(770) 798-2729

ONLINE Utility Exchange

P.O. Box 1489
Winterville, NC 27858
(252) 754-0605

Osmose Utilities Services

1394 Thomaston River Road
Cuero, TX 77954
(361) 550-3914

Overstory

444 Somerville Ave.
Somerville, MA 02143
(504) 355-1198

Pike Electric

100 Pike Way
Mount Airy, NC 27030
(336) 789-2171

Pioneer Utility Resources

5625 NE Elam Young Parkway, Ste. 100
Hillsboro, OR 97124-6422
(256) 996-9810

POWER Engineers

4100 International Plaza, Ste. 320
Fort Worth, TX 76109
(817) 249-1547

Power Grid Professionals

6501 Aaron Aronov Drive
Fairfield, AL 35064
(256) 600-5940

Power-Equip Sales Reps

209 Camille Court
Pflugerville, TX 78660
888-770-2911

REI Utility Services

710 Lucas Drive
Athens, TX 75751
(903) 675-2227

Resiliency Consulting Services

P.O. Box 516
Blanco, TX 78606
(512) 496-5765

Scoville Risk Partners

101 Carnegie Center, Ste 100
Princeton, NJ 08540
(860) 550-1991

SE Energy

191 Menger Springs Parkway
Boerne, TX 78006
(830) 249-3887



Texas Electric Cooperatives

A Touchstone Energy® Cooperative

For more information on the TEC Business Alliance Program, please visit
texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025



2025–2026 Business Alliance Program Members

SeeKing HR

P.O. Box 201616
San Antonio, TX 78220
(210) 679-4879

SGS Engineering

401 50th St.
Lubbock, TX 79404
(806) 795-6827

SkyHelm Technology

1 E. Sheridan Ave., Ste. 600
Oklahoma City, OK 73104
(405) 673-5591

Slingco America

3100 Jonquil Drive SE.
Smyrna, GA 30080
888-685-9478

Southeast Power Corporation

1192 Highway 304
Bastrop, TX 78602
(512) 772-5050

Southwire

8560 Majestic Lake Drive
Montgomery, TX 77316
(936) 900-2181

Stanley Consultants

6836 Austin Center Blvd., Ste. 350
Austin, TX 78731
(512) 427-3600

Sunbelt Equipment Marketing

500 Davenport Drive
College Station, TX 77845-8421
800-524-2591

Techline

9609 Beck Circle
Austin, TX 78758
(512) 833-5401

Tempest Energy

800 Winward Drive, Ste. C
Convington, LA 70433
(504) 615-0886

Tenaska Power Services Co.

300 E. John Carpenter Freeway,
Ste. 1100
Irving, TX 75062
(817) 303-1870

Texas Meter & Device

5866 N. State Highway 6
Waco, TX 76712
(254) 799-0261

The Okonite Company

2220 San Jacinto Blvd., Ste. 125
Denton, TX 76205
(940) 383-1967

Threaded Fasteners

3200 Crichton St.
Mobile, AL 36607
(251) 459-6213

TIREBOSS TPC International

15803 - 121A Ave.
Edmonton, Alberta T5V 1B1
(780) 451-4894

Titan Utility Services

14146 Highway 1064
Tickfaw, LA 70466
(985) 507-0237

TOP Engineers Plus

8191 Pittman Road
Adkins, TX 78101
(210) 844-0129

Toth and Associates

1550 E. Republic Road
Springfield, MO 65804
(417) 888-0645

TUF Industrial

12703 Stafford Road
Stafford, TX 77477
(832) 731-6531

Ulteig Engineers

3350 38th Ave. S.
Fargo, ND 58104
(720) 873-5762

Utility Agency & Import

2417 FM 917
Mansfield, TX 76063
(615) 202-0933

Utility Sales Agents of North Texas

400 E. Royal Lane, Bldg 3, Ste. 100
Irving, TX 75039
(972) 243-0977

Valmont-Newmark

P.O. Box 640
Bellville, TX 77418
(402) 359-2201

Valquest Systems

850 N. Dorothy Drive, Ste. 510
Richardson, TX 75081
(972) 234-2954

Vantage Point Solutions

2211 Minnesota St.
Mitchell, SD 57301
(605) 995-1777



Texas Electric Cooperatives

A Touchstone Energy® Cooperative

For more information on the TEC Business Alliance Program, please visit texas-ec.org or contact us at (512) 486-6212 or bap@texas-ec.org.

Updated 12.29.2025